



Bangladesh University of Business and Technology (BUBT)

(Outcome-Based Curriculum)

Program: BBA
Faculty of Business Administration
Dept. of Business Administration

Course Outline

Part A

1. **Course Code** : BUS 2102
2. **Course Title** : Business & Commercial Laws
3. **Course Type** : Compulsory
4. **Year/Semester** : Third year, First Semester
5. **Academic Session** : Fall 2025
6. **Course Teacher's Information**
 - Name and Code : Farzana Akter Kanta
 - Designation : Lecturer
 - Department : Department of Law & Justice
 - Contact Details : Cell Phone: 01553346631, Email: farzanakanta@bubt.edu.bd
 - Room Number : Building 01, Room No. 511
7. **Pre-requisite (If any)** : (N/A)
8. **Credit Value** : 3.00 Credit Hours
9. **Contact Hours** : Class Hours = 17 Weeks = (34 Classes x 1.25 Hours per class) = 42.5 Hours
Counseling Hours = 17 Weeks x 2 Hours per week = 34 Hours
**For optimum utilization of physical resources, the duration of our class weeks are 17 weeks.*
10. **Total Marks** : 100

11. Class Schedule and Counseling Hours

Intake	Section	Class Schedule			Counseling Hours		
		Day	Time	Room No.	Day	Time	Room No.
61	8	Monday	09:15 AM-10:30 AM	B4, R-904	Monday	10:30AM-12:00 PM	B1/511
		Thursday	01:30 PM-02:45 PM	B4, R-905	Thursday	10:30 AM-11:30 AM	B1/511

12. Rationale of the Course:

This is a core course of BBA program that prepares the student with basic skills in analyzing the Business Law. Besides, this course also emphasizes on the analysis of the basic terms of business law.

13. Course Objectives:

The objectives of this course are as follows:

- To scrutinize the basics of trade, business and commerce including agency business in Bangladesh
- To clarify the practical problems in doing partnership business, sale of goods on the base of case laws and national laws.
- To inspect how businesses can be held liable in arbitration for the actions of their employees or partners.
- To demonstration the problem-solving techniques and to be able to present coherent, concise legal argument in the case of insolvency.

14. Course Learning Outcomes (CLOs) and Mapping of CLOs with Program Learning Outcomes (PLOs):

Course Learning Outcomes (CLOs):

CLO 1	Analyze the basics of trade, business and commerce including agency business in Bangladesh.
CLO 2	Solve and investigate practical problems in doing partnership business, sale of goods on the base of case laws and national laws.
CLO 3	Show the problem-solving techniques and to be able to present coherent, concise legal argument in the case of Business Laws
CLO 4	Examine how businesses can be held liable for the actions of their employees or partners.
CLO 5	Explain and examine the rules regarding Business laws.

Program Learning Outcomes (PLOs):

PLO1	Law knowledge: Apply the knowledge of company law and fundamentals of company.
PLO2	Problem analysis: Identify, formulate, research the literature and analyze complex engineering problems and reach substantiated conclusions using first principles of company.
PLO3	Design/development of solutions: Investigation: Conduct investigations of various legal problems, considering provisions of law, analysis and interpretation of case laws to provide lawful conclusions
PLO4	Investigation: Conduct investigations of complex problems, considering design of experiments, analysis and interpretation of data and synthesis of information to provide valid conclusions.
PLO5	Modern tool usage: Create, select and apply appropriate techniques, resources and modern engineering and IT tools including prediction and modeling to complex legal an understanding of the limitations.
PLO6	The Lawyer and society: Apply reasoning informed by contextual knowledge to assess societal, health, safety, legal and cultural issues and the consequent responsibilities relevant to professional legal practice
PLO7	Environment and sustainability: Understand the impact of professional legal solutions in societal and environmental contexts and demonstrate the knowledge of, and need for sustainable

	development.
PLO8	Ethics: Apply ethical principles and commit to professional ethics, responsibilities and the norms of the legal practice.
PLO9	Individual work and teamwork: Function effectively as an individual and as a member or leader of diverse teams as well as in multidisciplinary settings.
PLO10	Communication: Communicate effectively about complex legal activities with the legal community and with society at large. Be able to comprehend and write effective reports, design documentation, make effective presentations and give and receive clear instructions.
PLO11	Project management and finance: Demonstrate knowledge and understanding of the legal and management principles and apply these to one's own work as a member or a leader of a team to manage projects in multidisciplinary environments.
PLO12	Life-long learning: Recognize the need for and have the preparation and ability to engage in independent, life-long learning in the broadest context of legal change.

Mapping of CLOs with Program Learning Outcomes (PLOs):

	PLO1	PLO2	PLO3	PLO4	PLO5	PLO6	PLO7	PLO8	PLO9	PLO10	PLO11	PLO12
CLO 1	√					√	√			√		
CLO 2	√	√	√		√			√	√	√	√	√
CLO 3		√		√		√			√			
CLO 4			√	√				√			√	√
CLO 5		√			√		√			√		

Part B

15. Course plan specifying contents, CLOs, teaching-learning and assessment strategy with corresponding CLOs:

Week	Lecture	Topics	Book(s) & Other Reference(s)	Teaching-Learning Strategy	Assessment Strategy	Corresponding CLO (s)
1	1	Introductory discussion on business law. Definition and characteristics of contract,	Commercial Law-Sen and Mitra Mercantile Law – Kuchchal	Lecture	Class Test 01	CLO 1 CLO2
	2	Types of contract, Elaboration of Types of contract. Definition of Offer, legal rules of contract,	Business Law-Khaledur Rahman	Lecture		CLO 1 CLO2
2	3	Revocation of offer, Invitation to offer, Acceptance.	Commercial Law-Sen and Mitra	Lecture		CLO 1 CLO2

	4	Definition of consideration, types of consideration, legal rules of a valid consideration.	Mercantile Law – Kuchchal Business Law- Khaledur Rahman	Lecture		CLO 1 CLO2
3	5	The doctrine of privity of contract and its exceptions	Commercial Law-Sen and Mitra	Lecture, Interactive Discussion		CLO2
	7	Doctrine of no consideration no contract. Capacities of parties to enter into a contract.	Mercantile Law – Kuchchal Business Law- Khaledur Rahman	Lecture, Interactive Discussion		CLO 1 CLO2
4	8	Definition of contract of sale of goods,	Commercial Law-Sen and Mitra	Interactive Discussion		CLO2
	9	Differences between sale and agreement to sale,	Mercantile Law – Kuchchal	Lecture		CLO2
5	10	Condition and warranties	Business Law- Khaledur Rahman	Lecture, Group Study		CLO 1 CLO2
	11	The doctrine of caveat emptor.		Lecture		CLO3
6	12	Rights of an unpaid seller,	Commercial Law-Sen and Mitra	Lecture		CLO2 CLO3
	13	Definition of Contract of Carriage,	Mercantile Law – Kuchchal	Lecture		CLO2 CLO3
7	14	Common Carrier, Features,	Business Law- Khaledur Rahman	Lecture, Interactive Discussion		CLO3
	15	Rights, duties, liabilities of common carrier		Lecture		CLO2
8	16	Private carrier. Carriage of goods by land. Carriage of goods by sea.	Commercial Law-Sen and Mitra Mercantile Law – Kuchchal	Lecture		CLO2 CLO3
	17	Revision	Business Law- Khaledur Rahman	Lecture		CLO2
	Midterm Examination					
9	18	Definition of negotiable instrument, characteristics of negotiable instrument.	Commercial Law-Sen and Mitra	Lecture	Assignment & Presentation	CLO3 CLO4
	19	Promissory note, bill of exchange and cheque,	Mercantile Law – Kuchchal Business Law- Khaledur Rahman	Lecture		CLO4, CLO5
10	20	Dishonor of Cheque.	Commercial Law-Sen and Mitra	Lecture		CLO3, CLO4
	21	Definition of insurance, Characteristics of insurance. Types of insurance,	Mercantile Law – Kuchchal	Lecture, Group Study		CLO4, CLO5

11	22	Insurance Development and Regulating Authority	Business Law-Khaledur Rahman	Lecture		CLO3 CLO4, CLO5
	23	Registration of insurer		Lecture, Group Study		CLO4, CLO5
12	24	Grounds of suspension or cancellation of registration	Commercial Law-Sen and Mitra	Lecture, Group Study		CLO4, CLO5
	25	Duties and rights of a policy holder Offence and Punishment	Mercantile Law – Kuchchal Business Law-Khaledur Rahman	Lecture		CLO4, CLO5
13	26	General Principles of Commercial Law in Bangladesh, Definition, sources, and scope of commercial law in Bangladesh, Role of the Contract Act, 1872 in commercial dealings, principles of natural justice in commercial disputes, Doctrine of estoppel, misrepresentation, and fraud in business transactions.	Commercial Law-Sen and Mitra Mercantile Law – Kuchchal Business Law-Khaledur Rahman	Lecture		CLO4, CLO5
	27	Consumer Rights Protection Act, 2009, Rights of consumers and duties of sellers, Consumer Courts and procedure for complaint, Competition Act, 2012, Anti-competitive agreements, abuse of dominant position, merger control, Role of the Bangladesh Competition Commission.		Lecture		CLO3 CLO4,
14	28	Conceptual study on partnership Formation of partnership	Commercial Law-Sen and Mitra Mercantile Law – Kuchchal Business Law-Khaledur Rahman	Lecture, Group Study	Class Test 02	CLO4, CLO5
	29	Rights, Duties and Liabilities of Partners		Lecture, Group Study		
15	30	Company, Formation of company,	Commercial Law-Sen and Mitra Mercantile Law – Kuchchal Business Law-Khaledur Rahman	Lecture, Group Study		CLO4, CLO5
	31	Different types of Company		Lecture, Group Study		
16	32	Memorandum of Association Articles of association	Commercial Law-Sen and Mitra Mercantile Law – Kuchchal Business Law-Khaledur Rahman	Lecture, Group Study		CLO4, CLO5
	33	Distinction between company and partnership				

17	34	Winding up of Company	Commercial Law-Sen and Mitra	Lecture, Group Study		CLO4, CLO5
	35	Revision	Mercantile Law – Kuchchal	Lecture, Group Study		
			Business Law-Khaledur Rahman			
	Final Examination					

Part C

16. Assessment and Evaluation:

a) Assessment Strategy:

- Students will have **two class tests (CTs)** during the semester in this course. The date and time of each Class Test will be announced before the tests. All CTs will be closed book.
- The marks of the **two class tests** will be counted and averaged.
- There will be **one assignment** with **presentation**.
- No late submission of any assignment will be accepted.
- If students cannot submit their assignments within due time for any valid reason(s), their assignment will be accepted as late submission but the marks of assignment will be deducted.
- Failure to submit assignments will carry Zero Mark(s).
- Evaluated copies of assignments will be shown to the students during the class time.
- Zero tolerance will be shown in case of copy/manipulation in assignment. Two or more copied assignments will carry zero mark.
- Remaining absent in any presentation will carry zero mark in that presentation and there will be no make-up presentation.
- There will be one **Midterm Examination** and the **Final Examination** according to the rule of BUBT.
- All the examined scripts of Class Tests and Midterm Examination will be shown to the students during the class time.

b) Marks Distribution:

Marks distribution of each course at BUBT is made on 100 marks and the distribution of weightage is given below:

<i>Particulars</i>	<i>Marks</i>
Class Attendance	05
Class Test	15
Assignment and Presentation	10
Midterm Examination	30
Final Examination	40
Total	100

Marks distribution for class attendance

A student must attend at least 70% classes in all the courses. 5% marks in each course is allocated for attendance and this score will vary from 1 to 5 according to his/her percentage of presence as shown below:

<i>Percentage of Attendance</i>	<i>Marks</i>
91% to 100%	5
86% to 90%	4
81% to 86%	3
76% to 80%	2
70% to 75%	1

c) Grading Policy:

The grading policy of BUBT will be followed to grade the students:

<i>Marks (%)</i>	<i>Letter Grade</i>	<i>Grade Point</i>
80 -100	A+	4.00
75 to less than 80	A	3.75
70 to less than 75	A-	3.50
65 to less than 70	B+	3.25
60 to less than 65	B	3.00
55 to less than 60	B-	2.75
50 to less than 55	C+	2.50
45 to less than 50	C	2.25
40 to less than 45	D	2.00
Less than 40	F	0.00

d) Make-up Procedure:

- i. If any student remains absent in CT(s) because of valid reason(s), he/she must report it to the course teacher immediately. The course teacher may consider the reason(s) of remaining absent in CT(s) and may give a make-up schedule for that CT(s). No further make-up schedule of CT(s) will be given if a student fails to comply with the earlier make-up schedule.
- ii. If any student fails to attend the Mid-term Examination or and Final Examination for valid reason(s), he/she may apply for supplementary examination(s) **according to the rules of BUBT** and the supplementary examination(s) will be conducted by the Controller of Examination according to the examination rules of BUBT.
- iii. If any student remains absent in any class(es) due to valid reason(s), he/she needs to submit a 'Written Application' to the course teacher supported by proper document(s). After verifying the submitted documents, the class teacher may grant him/her a 'Leave of Absence' and may consider the attendance for those class(es).

Part D

17. Learning Materials

a) Recommended Readings:

1. Commercial Law-Sen and Mitra
2. Mercantile Law – Kuchchal
3. Business Law- Khaledur Rahman

b) Supplementary Readings:

1. The Partnership Act, 1932
2. The Contract Act 1872
3. The Sale of Goods Act, 1930
4. The Negotiable Instrument Act, 1881
5. The Carriers Act, 1865
6. The Railways act, 1890
7. The Bills of Lading Act, 1856
8. The Ports Act, 1908
9. The Carriage of Goods by Sea Act, 1925
10. The Arbitration Act, 2001
11. The Money Loan Court Act, 2003

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