



Bangladesh University of Business and Technology (BUBT)

(Outcome-Based Curriculum)

Faculty of Law

LL. B (Hons)

Course Outline

Part A

1. Course Code : LAW 2204
2. Course Title : Business Law
3. Course Type : Compulsory
4. Year/Semester : Second year, Second Semester
5. Academic Session : Fall 2025

6. Course Teacher's Information

- Name and Code : Md. Rajib-Mondol (MRM)
- Designation : Lecturer
- Department : Department of Law & Justice
- Contact Details : Cell Phone: 01980143296, Email: rajibmondol@bubt.edu.bd
- Room Number : Building 01, Room No. 511

7. Pre-requisite (If any) : (N/A)

8. Credit Value : 4.00 Credit Hours

9. Contact Hours : Class Hours = 17 Weeks = (34 Classes x 1.15 Hours per class+ 17 Classes x 50 Minutes) = 56 Hours) = 42.5 Hours
Counseling Hours = 17 Weeks x 2 Hours per week = 34 Hours
**For optimum utilization of physical resources, the duration of our class weeks are 17 weeks.*

10. Total Marks : 100

11. Class Schedule and Counseling Hours

Intake	Section	Class Schedule			Counseling Hours		
		Day	Time	Room No.	Day	Time	Room No.
51	1	Sunday	05:15 PM to 06:30 PM	1/501	Monday	01:00 PM-02:00 PM	B1-511
		Monday	10:30 AM to 11:45 AM	1/504-A	Tuesday	03:00PM to 04:00PM	B1-511
		Thursday	09:15 AM to 10:30 AM	1/501	Wednesday	04:00 AM-05:00 AM	B1-511

12. Rationale of the Course:

This course introduces students to the laws governing commercial transactions, primarily in movable property. This course provides the student to the legal and ethical framework of Business. Contracts, Negotiable Instruments, the Law of Sales, the Uniform Commercial Code, and Law of Carriage of Goods, Law of Insurance, Bankruptcy and Law of Arbitration.

13. Course Objectives:

The objectives of this course are as follows:

- a) To scrutinize the basics of trade, business and commerce including agency business in Bangladesh
- b) To clarify the practical problems in doing partnership business, sale of goods on the base of case laws and national laws.
- c) To inspect how businesses can be held liable in arbitration for the actions of their employees or partners.
- d) To demonstration the problem-solving techniques and to be able to present coherent, concise legal argument in the case of insolvency.

14. Course Learning Outcomes (CLOs) and Mapping of CLOs with Program Learning Outcomes (PLOs):

Course Learning Outcomes (CLOs):

CLO 1	Analyze the basics of trade, business and commerce including agency business in Bangladesh.
CLO 2	Solve practical problems in doing partnership business, sale of goods on the base of case laws and national laws.
CLO 3	Show the problem-solving techniques and to be able to present coherent, concise legal argument in the case of Business Laws
CLO 4	Examine how businesses can be held liable in arbitration for the actions of their employees or partners.
CLO 5	Explain and examine the rules regarding Business laws.

Program Learning Outcomes (PLOs):

PLO1	Legal knowledge: Apply the knowledge of evaluation, fundamentals and legal specialization to solve the legal problems.
PLO2	Problem analysis: Identify, formulate, research the literature and analyse legal problems and reach substantiated conclusions using provisions of law.
PLO3	Investigation: Conduct investigations of various legal problems, considering provisions of law, analysis and interpretation of case laws to provide lawful conclusions
PLO4	Legal Professionals and society: Apply reasoning informed by relative knowledge to assess societal, health, safety, legal and cultural issues and the consequent responsibilities relevant to professional manners and etiquette.
PLO5	Ethics: Apply ethical principles and commit to professional ethics, responsibilities and the norms of the lawyers professional manners and etiquette.
PLO6	Individual work and team work: Function effectively in the individual law chamber and as a member or leader of particular law chamber or legal work base office/teams as well as in multidisciplinary settings.
PLO7	Communication: Communicate effectively about legal issues with the general people and with

	society at large. Be able to comprehend and write effective 5 opinion, prepare legal documentation, make effective presentations before the court and clients and give and receive clear instructions.
PLO8	Life-long learning: Recognize and need for and have the preparation and ability to engage in independent, life-long learning in the broadest context of legal changes.

Mapping of CLOs with Program Learning Outcomes (PLOs):

	PLO1	PLO2	PLO3	PLO4	PLO5	PLO6	PLO7	PLO8
CLO1	2							2
CLO2	2	2					2	2
CLO3	2	2		2				2
CLO4	2	2		2			2	3
CLO5	2		3	3		2	2	3

Part B

15. Course plan specifying contents, CLOs, teaching-learning and assessment strategy with corresponding CLOs:

Week	Lecture	Topics	Book(s) & Other Reference(s)	Teaching-Learning Strategy	Assessment Strategy	Corresponding CLO (s)
1	1	Introduction to Business Law, Nature, Scope, History, Sources, Examples.	Commercial Law-Sen and Mitra	Lecture	Class Test 01	CLO 1 CLO2
	2	Law of Agency: Meaning of Agency,	Mercantile Law – Kuchchal	Lecture		CLO 1 CLO2
	3	Who is an Agent, who is the Principal?	Business Law-Khaledur Rahman	Lecture		CLO 1 CLO2
2	4	Appointment and Authority of Agents,	Commercial Law-Sen and Mitra	Lecture		CLO 1 CLO2
	5	Laws, relating to agency, Agency by ratification,	Mercantile Law – Kuchchal	Lecture		CLO2
	6	Revocation of authority of agent, Termination of agency,	Business Law-Khaledur Rahman	Lecture		CLO 1 CLO2
3	7	Rights and Liabilities of the agent and principal.	Commercial Law-Sen and Mitra	Lecture, Interactive Discussion		CLO2
	8	Law of Partnership: Nature of Partnership, Relations of partners to one another,	Mercantile Law – Kuchchal	Lecture, Interactive Discussion		CLO2
	9	incoming and outgoing partners,	Business Law-Khaledur Rahman			CLO 1 CLO2
4	10	Dissolution of a firm,	Commercial Law-Sen and Mitra	Interactive Discussion		CLO3
	11	Relations of partners to third parties,		Lecture		CLO2 CLO3

	12	The Partnership Act, 1932	Mercantile Law – Kuchchal	Interactive Discussion		CLO2 CLO3
5	13	Law relating to Sale of Goods: Definition of Buyer,	Business Law- Khaledur Rahman	Lecture, Group Study		CLO3
	14	Seller, Goods,	Commercial Law-Sen and Mitra	Lecture		CLO2
	15	Price; Types of Goods,				CLO2 CLO3
6	16	Contract for sale of Goods,		Lecture		CLO2
	17	Sale and Agreement to Sell, Stipulation of Sale,		Lecture		CLO2, CLO3
	18	Implied Conditions and Warranties				CLO2, CLO3
7	19	Condition treated as Warranty, Nemo quod qui non habet,	Business Law- Khaledur Rahman	Lecture, Interactive Discussion		CLO2, CLO3
	20	Doctrine of Caveat Emptor, Performance of Contract of Sale	Commercial Law-Sen and Mitra	Lecture		CLO2
	21	Rules regarding delivery, Rights and Duties of the Seller,				CLO3
8	22	Rights and Duties of the Buyer, Rights of Unpaid Seller,		Lecture		CLO2, CLO3
	23	Rights and Duties of the Seller and Buyer, Lien and stoppage in transit,	Mercantile Law – Kuchchal	Lecture		CLO2 CLO3
	24	Consequences of breach of contract of sale, Provisions of auction sale.	Business Law- Khaledur Rahman	Lecture		CLO2 CLO3
	Midterm Examination					
9	25	The Negotiable Instrument Act, 1881: Definition & features of Negotiable Instruments, Promissory Note,	Commercial Law-Sen and Mitra	Lecture	Assignment & Presentation	CLO3 CLO4
	26	Bill of Exchange, Cheque, Holder and Holder in Course, Banker's Draft,	Mercantile Law – Kuchchal	Lecture		CLO4, CLO5
	27	Acceptance and Negotiation, Endorsement, Rights and liabilities of parties, Payment of Negotiable Instruments,	Business Law- Khaledur Rahman	Interactive Discussion and feedback		CLO3, CLO4
10	28	Discharge of parties from liability, International Law on Negotiable Instruments,	Commercial Law-Sen and Mitra Mercantile Law – Kuchchal	Lecture		CLO4, CLO5

	29	Utility of Negotiable Instruments in International Commercial Transaction, Dishonor of Negotiable Instrument, Cheque Dishonor Case, Hundis.		Lecture, Group Study		CLO3 CLO4, CLO5
	30	Law of Carriage of Goods: Carriage of Goods by Land,		Lecture, Group Study		CLO4, CLO5
11	31	Carriage of Goods by Sea,	Business Law- Khaledur Rahman	Lecture		CLO4, CLO5
	32	Carriage of Goods by Air.		Lecture, Group Study		CLO4, CLO5
	33	Law of Insolvency and Insolvent: Insolvency and Insolvent, Insolvency Legislation, Object of		Lecture,		CLO4, CLO5
12	34	Insolvency Legislation, Insolvency Court, Special Powers of the Court, Acts of insolvency,	Commercial Law-Sen and Mitra	Lecture, Group Study		CLO3 CLO4, CLO5
	35	Procedure of adjudication, Declaration of insolvent, Legal effects of the order of the adjudication,		Lecture		CLO4, CLO5
	36	Duties of the Debtor, Doctrine of reputed ownership and relation back,	Mercantile Law – Kuchchal	Lecture, Group Study		CLO4, CLO5
			Business Law- Khaledur Rahman			
13	37	Official Assignee or Receiver, Annulment of the order of the adjudication, Discharge of the Insolvent		Lecture		CLO4, CLO5
14	38	Arbitration and Arbitration Agreement: Arbitration, Arbitration Legislation,	Commercial Law-Sen and Mitra	Lecture	Class Test 02	CLO4, CLO5
	39	Object of Arbitration Legislation, Arbitration agreement,	Mercantile Law – Kuchchal	Lecture		
	40	Effects of arbitration agreement, Matters of arbitration,	Business Law- Khaledur Rahman	Lecture, Group Study		
15	41	Methods of arbitration, Arbitrator and Umpire, Award,	Commercial Law-Sen and Mitra	Lecture, Group Study		CLO4, CLO5
	42	The Arbitration Act, 2001: An analysis, Objectives, Definition clause,	Mercantile Law – Kuchchal	Lecture, Group Study		
	43	International Commercial Arbitration and its aspects.	Business Law- Khaledur Rahman	Lecture, Group Study		
16	44	Composition and Jurisdiction of Arbitral Tribunal, Appointment of arbitrators,	Commercial Law-Sen and Mitra	Lecture, Group Study		CLO4, CLO5

	45	Conduct of arbitral proceedings, Recognition of Arbitral Award,	Mercantile Law – Kuchchal	Lecture, Group Study		
	46	Recognition and Enforcement of Foreign Arbitral Award.	Business Law- Khaledur Rahman	Lecture, Group Study		
17	47	Law of Insurance: Meaning of insurance, Rules regarding Insurers Rules relating to Investment, Loans and Management, ,	Commercial Law-Sen and Mitra	Lecture, Group Study		CLO4, CLO5
	48	Rules relating to Amalgamation and Transfer of Insurance Business	Mercantile Law – Kuchchal	Lecture, Group Study		
	49	Rules relating to Assignment of Policies and Nominations, winding up etc.	Business Law- Khaledur Rahman	Lecture, Group Study		
	Final Examination					

Part C

16. Assessment and Evaluation:

a) Assessment Strategy:

- i. Students will have **two class tests (CTs)** during the semester in this course. The date and time of each Class Test will be announced before the tests. All CTs will be closed book.
- ii. The marks of the **two class tests** will be counted and averaged.
- iii. There will be **one assignment** with **presentation**.
- iv. No late submission of any assignment will be accepted.
- v. If students cannot submit their assignments within due time for any valid reason(s), their assignment will be accepted as late submission but the marks of assignment will be deducted.
- vi. Failure to submit assignments will carry Zero Mark(s).
- vii. Evaluated copies of assignments will be shown to the students during the class time.
- viii. Zero tolerance will be shown in case of copy/manipulation in assignment. Two or more copied assignments will carry zero mark.
- ix. Remaining absent in any presentation will carry zero mark in that presentation and there will be no make-up presentation.
- x. There will be one **Midterm Examination** and the **Final Examination** according to the rule of BUBT.
- xi. All the examined scripts of Class Tests and Midterm Examination will be shown to the students during the class time.

b) Marks Distribution:

Marks distribution of each course at BUBT is made on 100 marks and the distribution of weightage is given below:

<i>Particulars</i>	<i>Marks</i>
Class Attendance	05
Class Test	15
Assignment and Presentation	10
Midterm Examination	30
Final Examination	40
Total	100

Marks distribution for class attendance

A student must attend at least 70% classes in all the courses. 5% marks in each course is allocated for attendance and this score will vary from 1 to 5 according to his/her percentage of presence as shown below:

<i>Percentage of Attendance</i>	<i>Marks</i>
91% to 100%	5
86% to 90%	4
81% to 86%	3
76% to 80%	2
70% to 75%	1

c) Grading Policy:

The grading policy of BUBT will be followed to grade the students:

<i>Marks (%)</i>	<i>Letter Grade</i>	<i>Grade Point</i>
80 -100	A+	4.00
75 to less than 80	A	3.75
70 to less than 75	A-	3.50
65 to less than 70	B+	3.25
60 to less than 65	B	3.00
55 to less than 60	B-	2.75
50 to less than 55	C+	2.50
45 to less than 50	C	2.25
40 to less than 45	D	2.00
Less than 40	F	0.00

d) Make-up Procedure:

- i. If any student remains absent in CT(s) because of valid reason(s), he/she must report it to the course teacher immediately. The course teacher may consider the reason(s) of remaining absent in CT(s) and may give a make-up schedule for that CT(s). No further make-up schedule of CT(s) will be given if a student fails to comply with the earlier make-up schedule.
- ii. If any student fails to attend the Mid-term Examination or and Final Examination for valid reason(s), he/she may apply for supplementary examination(s) **according to the rules of BUBT** and the supplementary examination(s) will be conducted by the Controller of Examination according to the examination rules of BUBT.
- iii. If any student remains absent in any class(es) due to valid reason(s), he/she needs to submit a 'Written Application' to the course teacher supported by proper document(s). After verifying the submitted documents, the class teacher may grant him/her a 'Leave of Absence' and may consider the attendance for those class(es).

Part D

17. Learning Materials

a) Recommended Readings:

1. Commercial Law-Sen and Mitra
2. Mercantile Law – Kuchchal
3. Business Law- Khaledur Rahman

b) Supplementary Readings:

1. The Partnership Act, 1932
2. The Contract Act 1872
3. The Sale of Goods Act, 1930
4. The Negotiable Instrument Act, 1881
5. The Carriers Act, 1865
6. The Railways act, 1890
7. The Bills of Lading Act, 1856
8. The Ports Act, 1908
9. The Carriage of Goods by Sea Act, 1925
10. The Arbitration Act, 2001
11. The Money Loan Court Act, 2003

Md. Rajib-Mondol

Lecturer

Department of Law and Justice

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